John W Finn MD, FAAHPM October 21, 2016

- What is the difference between palliative care and hospice?
- Hospice is PC but not all PC is Hospice
- Hospice is an insurance benefit
- Palliative Care is the Medical Model
- Both focus on the prevention and relief of suffering...physical, psychosocial, spiritual

PC is mostly hospital based

There are a few outpatient clinics

Extension of Skilled Home Care/Hospice

Developing Models of Palliative Care

Save \$\$\$

Difficult Business Model

One Physician Three NP's/Teams of 80-90 Pts Office Manager/RN/SW/Business Manager

ASPIRE (Nashville) – Medicare Advantage

Continuum of Care

3 C's: Comfort, Communication, Care Coordination

Preservation of Care Options

Hospice without MCR Hospice Enrollment

Pt who need a home visiting physician Can't get to office PMD hesitant to prescribe without visit Opportunity to discuss likely disease course, prognosis, options **Opportunity to discuss Advance Directives** Pain & Symptom Mgmt

Become PCP Referral to Home Care if Homebound Referral to Hospice

Order Medical Equipment Prior Authorizations

Availability 24/7. Do not call 911, first call HBPC

Pain Patients with Chronic Illness Discharged Hospice Patients Referral from PCCT consultations in hospital Complex Patients "Frequent Fliers"

Very gratifying medical practice

Appreciative patients/families/physicians

Old-fashioned

Value Equation

- Questions?
- Comments?
- Cases?

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